

Form **990-T**

Exempt Organization Business Income Tax Return
(and proxy tax under section 6033(e))

OMB No. 1545-0687

2010

Open to Public Inspection for 501(c)(3) Organizations Only

Department of the Treasury
Internal Revenue Service

For calendar year 2010 or other tax year beginning _____, 2010, and ending _____, 20 _____ See separate instructions.

- A** Check box if address changed
- B** Exempt under section
- 501(c)(3)
 - 408(e) 220(e)
 - 408A 530(a)
 - 529(a)

Name of organization (Check box if name changed and see instructions.)
Boy Scouts of America

Number, street, and room or suite no. If a P.O. box, see instructions.
1325 West Walnut Hill Lane

City or town, state, and ZIP code
Irving, Texas 75038-3008

D Employer identification number
(Employees' trust, see instructions.)
22-1576300

E Unrelated business activity codes
(See instructions.)
511120 ; 900004 52599

C Book value of all assets at end of year
1,030,831,765

F Group exemption number (See instructions.) ▶ **1761**

G Check organization type ▶ 501(c) corporation 501(c) trust 401(a) trust Other trust

H Describe the organization's primary unrelated business activity. ▶ **Advertising revenue Boys' Life & Scouting magazines**

I During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? . . . ▶ Yes No
If "Yes," enter the name and identifying number of the parent corporation. ▶

J The books are in care of ▶ **Stephanie Phillips, Controller** Telephone number ▶ **972-580-2300**

| Part I Unrelated Trade or Business Income | | (A) Income | (B) Expenses | (C) Net |
|--|--|------------|----------------|-----------------|
| 1a | Gross receipts or sales 213847 <i>EX 5 & 6</i> | | | |
| b | Less returns and allowances 0 | | | |
| c | Balance ▶ | 1c | | |
| 2 | Cost of goods sold (Schedule A, line 7) | 2 | 63508 | |
| 3 | Gross profit. Subtract line 2 from line 1c | 3 | 150339 | 150339 |
| 4a | Capital gain net income (attach Schedule D) | 4a | | |
| b | Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797) | 4b | | |
| c | Capital loss deduction for trusts | 4c | | |
| 5 | Income (loss) from partnerships and S corporations (attach statement) | 5 | 0 | |
| 6 | Rent income (Schedule C) | 6 | | |
| 7 | Unrelated debt-financed income (Schedule E) | 7 | | |
| 8 | Interest, annuities, royalties, and rents from controlled organizations (Schedule F) | 8 | | |
| 9 | Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G) | 9 | | |
| 10 | Exploited exempt activity income (Schedule I) | 10 | 283148 | 103448 |
| 11 | Advertising income (Schedule J) | 11 | 2975065 | -1642279 |
| 12 | Other income (See instructions; attach schedule.) | 12 | | |
| 13 | Total. Combine lines 3 through 12 | 13 | 3408552 | -1388492 |

Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.)

| | | | | |
|-----------|---|------------|-----------------|------------|
| 14 | Compensation of officers, directors, and trustees (Schedule K) <i>Exhibits 5 & 6</i> | 14 | | |
| 15 | Salaries and wages | 15 | 113548 | |
| 16 | Repairs and maintenance <i>Exhibits 5 & 6</i> | 16 | 632 | |
| 17 | Bad debts | 17 | | |
| 18 | Interest (attach schedule) | 18 | | |
| 19 | Taxes and licenses <i>Exhibits 5 & 6</i> | 19 | 19185 | |
| 20 | Charitable contributions (See instructions for limitation rules.) | 20 | | |
| 21 | Depreciation (attach Form 4562) | 21 | | |
| 22 | Less depreciation claimed on Schedule A and elsewhere on return | 22a | | 22b |
| 23 | Depletion | 23 | | |
| 24 | Contributions to deferred compensation plans | 24 | | |
| 25 | Employee benefit programs <i>Exhibits 5 & 6</i> | 25 | 21662 | |
| 26 | Excess exempt expenses (Schedule I) | 26 | | |
| 27 | Excess readership costs (Schedule J) | 27 | | |
| 28 | Other deductions (attach schedule) <i>Exhibits 5 & 6</i> | 28 | 109633 | |
| 29 | Total deductions. Add lines 14 through 28 | 29 | 264660 | |
| 30 | Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13 | 30 | -1653152 | |
| 31 | Net operating loss deduction (limited to the amount on line 30) <i>Exhibit 4</i> | 31 | | |
| 32 | Unrelated business taxable income before specific deduction. Subtract line 31 from line 30 | 32 | -1653152 | |
| 33 | Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions.) | 33 | | |
| 34 | Unrelated business taxable income. Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 | 34 | -1653152 | |

Part III Tax Computation

35 Organizations Taxable as Corporations. See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here See instructions and:

a) Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order):
 (1) \$ _____ (2) \$ _____ (3) \$ _____

b) Enter organization's share of: (1) Additional 5% tax (not more than \$11,750) \$ _____
 (2) Additional 3% tax (not more than \$100,000) \$ _____

c) Income tax on the amount on line 34 **35c**

36 Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 34 from: Tax rate schedule or Schedule D (Form 1041) **36**

37 Proxy tax. See instructions **37**

38 Alternative minimum tax **38**

39 Total. Add lines 37 and 38 to line 35c or 36, whichever applies **39**

Part IV Tax and Payments

40a Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) **40a**

b Other credits (see instructions) **40b**

c General business credit. Attach Form 3800 **40c**

d Credit for prior year minimum tax (attach Form 8801 or 8827) **40d**

e Total credits. Add lines 40a through 40d **40e**

41 Subtract line 40e from line 39 **41**

42 Other taxes. Check if from: Form 4255 Form 8611 Form 8997 Form 8266 Other (attach schedule) **42**

43 Total tax. Add lines 41 and 42 **43**

44a Payments: A 2009 overpayment credited to 2010 **44a**

b 2010 estimated tax payments **44b**

c Tax deposited with Form 8868 **44c**

d Foreign organizations: Tax paid or withheld at source (see instructions) **44d**

e Backup withholding (see instructions) **44e**

f Credit for small employer health insurance premiums (Attach Form 8941) **44f**

g Other credits and payments: Form 2439 Form 4138 Other _____ Total: **44g**

45 Total payments. Add lines 44a through 44g **45**

46 Estimated tax penalty (see instructions). Check if Form 2220 is attached: **46**

47 Tax due. If line 45 is less than the total of lines 43 and 46, enter amount owed **47**

48 Overpayment. If line 45 is larger than the total of lines 43 and 46, enter amount overpaid **48**

49 Enter the amount of line 48 you want: Credited to 2011 estimated tax Refunded **49**

Part V Statements Regarding Certain Activities and Other Information (see instructions)

1 At any time during the 2010 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. If YES, enter the name of the foreign country here Bahamas, Canada

2 During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file.

3 Enter the amount of tax-exempt interest received or accrued during the tax year \$

Schedule A Cost of Goods Sold. Enter method of inventory valuation: lower of average cost or market

| | | | | | | | |
|----|---|----|--------|---|--|-----|--------|
| 1 | Inventory at beginning of year | 1 | 127516 | 6 | Inventory at end of year | 6 | 126316 |
| 2 | Purchases | 2 | 62308 | 7 | Cost of goods sold. Subtract line 6 from line 5. Enter here and in Part I, line 2 | 7 | 63508 |
| 3 | Cost of labor | 3 | | 8 | Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization? | Yes | No |
| 4a | Additional section 263A costs (attach schedule) | 4a | | | | | |
| 4b | Other costs (attach schedule) | 4b | | | | | |
| 5 | Total. Add lines 1 through 4b | 5 | 189824 | | | | |

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer: [Signature] Date: 11/5/11 Title: Asst Chief Scout Exec/CFO

May the IRS discuss this return with the preparer shown below (see instructions)? Yes No

Paid Preparer Use Only

Preparer's name: PriceWaterhouseCoopers, LLP Preparer's signature: [Signature] Date: 11/7/11 Check self-employed PTIN: P00641464

Firm's name: PriceWaterhouseCoopers, LLP Firm's EIN: 13-4008324

Firm's address: Fort Worth, TX 76102 Phone no.: 817-810-8888

Schedule C—Rent Income (From Real Property and Personal Property Leased With Real Property)

(see instructions)

N/A

| 1. Description of property | | |
|--|---|---|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| 2. Rent received or accrued | | |
| (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%) | (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income) | 3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule) |
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| Total | Total | (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) ▶ |
| (c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A) ▶ | | |

Schedule E—Unrelated Debt-Financed Income (see instructions) N/A

| 1. Description of debt-financed property | | 2. Gross income from or allocable to debt-financed property | 3. Deductions directly connected with or allocable to debt-financed property | |
|---|---|---|--|---|
| | | | (a) Straight line depreciation (attach schedule) | (b) Other deductions (attach schedule) |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | 5. Average adjusted basis of or allocable to debt-financed property (attach schedule) | 6. Column 4 divided by column 5 | 7. Gross income reportable (column 2 × column 6) | 8. Allocable deductions (column 6 × total of columns 3(a) and 3(b)) |
| (1) | | % | | |
| (2) | | % | | |
| (3) | | % | | |
| (4) | | % | | |
| Totals ▶ | | | Enter here and on page 1, Part I, line 7, column (A). | Enter here and on page 1, Part I, line 7, column (B). |
| Total dividends-received deductions included in column 8 ▶ | | | | |

Schedule F—Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions) N/A

| 1. Name of controlled organization | 2. Employer identification number | Exempt Controlled Organizations | | | |
|------------------------------------|---|---|--|---|--|
| | | 3. Net unrelated income (loss) (see instructions) | 4. Total of specified payments made | 5. Part of column 4 that is included in the controlling organization's gross income | 6. Deductions directly connected with income in column 5 |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| Nonexempt Controlled Organizations | | | | | |
| 7. Taxable income | 8. Net unrelated income (loss) (see instructions) | 9. Total of specified payments made | 10. Part of column 9 that is included in the controlling organization's gross income | 11. Deductions directly connected with income in column 10 | |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| | | | Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A). | Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B). | |
| Totals ▶ | | | | | |

Schedule G—Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions)

| 1. Description of income | 2. Amount of income | 3. Deductions directly connected (attach schedule) | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col. 4) |
|--------------------------|---|--|---------------------------------|---|
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| Totals | Enter here and on page 1, Part I, line 9, column (A). | | | Enter here and on page 1, Part I, line 9, column (B). |

Schedule I—Exploited Exempt Activity Income, Other Than Advertising Income (see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
|--------------------------------------|---|---|--|---|--------------------------------------|--|
| (1) Sponsorship Income - Ex 7 | 283148 | 179700 | 103448 | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals | Enter here and on page 1, Part I, line 10, col. (A). | Enter here and on page 1, Part I, line 10, col. (B). | | | | Enter here and on page 1, Part II, line 26. |

Schedule J—Advertising Income (see instructions)

Part I Income From Periodicals Reported on a Consolidated Basis

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|-----------------------------|-----------------------------|--|-----------------------|---------------------|---|
| (1) Consolidated Periodicals | | | | | | |
| (2) - Exhibit 1 | 2975065 | 4617344 | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals (carry to Part II, line (5)) | 2975065 | 4617344 | -1642279 | | | |

Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|------------------------------------|--|--|--|-----------------------|---------------------|---|
| (1) | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals from Part I | 2975065 | 4617344 | | | | |
| Totals, Part II (lines 1-5) | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). | | | | Enter here and on page 1, Part II, line 27. |

Schedule K—Compensation of Officers, Directors, and Trustees (see instructions)

| 1. Name | 2. Title | 3. Percent of time devoted to business | 4. Compensation attributable to unrelated business |
|--|----------|--|--|
| (1) N/A | | % | |
| (2) | | % | |
| (3) | | % | |
| (4) | | % | |
| Total. Enter here and on page 1, Part II, line 14 | | | |

BOY SCOUTS OF AMERICA
 22-1576300
 ELIMINATION OF INTRACOMPANY ADVERTISING SALES
 2010 FORM 990-T, SCHEDULE J, PART I
 Consolidated Periodicals
 12/31/10

| | Boys' Life | Scouting | Total |
|--|--------------------|------------------|--------------------|
| Advertising Sales (See Exhibits 2 and 3) | 1,881,508 | 1,535,926 | 3,417,434 |
| Less: Intracompany Advertising Sales | | | |
| -Corp Alliances | (130,275) | (114,990) | (245,265) |
| -Jamboree | (68,994) | (52,110) | (121,104) |
| -Supply | (76,000) | | (76,000) |
| Net Advertising Sales | 1,606,239 | 1,368,826 | 2,975,065 |
| Advertising Expenses | 3,364,795 | 1,694,918 | 5,059,713 |
| Less: Cost on Intracompany Sales | (275,269) | (167,100) | (442,369) |
| Net Advertising Expenses | 3,089,526 | 1,527,818 | 4,617,344 |
| NET GAIN (LOSS) | (1,483,286) | (158,992) | (1,642,279) |

BOY SCOUTS OF AMERICA
Boys' Life Magazine
22-1576300
IRS FORM 990-T
12/31/10

EXHIBIT 2

| CTR # | DESCRIPTION | ADVERTISING REVENUE/ EXPENSE Column F=D*A | READERSHIP REVENUE/ EXPENSE Column E= D-F | TOTAL REVENUE/ EXPENSE Column D= B-C | LESS 50% MEALS & ENTERTAINMENT Column C | GROSS REVENUES/ EXPENSES Column B | ADVERT ALLOC Column A |
|-------------|----------------------------------|---|---|--|---|---|--------------------------|
| | REVENUES: | | | | | | |
| 1570 | Reprint Feature Sales | 150.00 | 150.00 | 150.00 | | 150.00 | |
| 1570 | Program Planning Package | 55,266.09 | 55,266.09 | 55,266.09 | | 55,266.09 | |
| 1570 | Boy's Life Video | 112,096.86 | 112,096.86 | 112,096.86 | | 112,096.86 | |
| 1570 | Magazine Sticker Sales | 0.00 | 0.00 | 0.00 | | 0.00 | |
| 1621 | Codemaster Ancillary Sales | 0.00 | 0.00 | 0.00 | | 0.00 | |
| 1540 & 1570 | Other Revenues | 55,560.07 | 55,560.07 | 55,560.07 | | 55,560.07 | |
| 1621 | Subscriptions | 12,420,998.57 | 12,420,998.57 | 12,420,998.57 | | 12,420,998.57 | |
| 1621 | Single Copy Sales | 19,088.92 | 19,088.92 | 19,088.92 | | 19,088.92 | |
| 1621 | Advertising Sales | 1,881,508.42 | 1,881,508.42 | 1,881,508.42 | | 1,881,508.42 | |
| 1621 | Other Revenue | 0.00 | 0.00 | 0.00 | | 0.00 | |
| | TOTAL REVENUES | 1,881,508.42 | 12,663,160.51 | 14,544,668.93 | 0.00 | 14,544,668.93 | |
| | ALLOCATED EXPENSES: | | | | | | |
| 1510 | Boy's Life Editorial | 212,471.40 | 1,093,633.52 | 1,306,104.93 | (1,610.72) | 1,307,715.64 | 16.26756% |
| 1531 | Design/Photo | 73,002.64 | 375,759.42 | 448,762.06 | (267.73) | 449,029.79 | 16.26756% |
| 1551 | Circularization/ Distribution | 755,465.17 | 2,365,561.32 | 3,121,026.49 | 0.00 | 3,121,026.49 | 24.20566% |
| 1561 | Customer Service | 0.00 | 563,462.28 | 563,462.28 | 0.00 | 563,462.28 | 0.00000% |
| 1601 | Magazine Production | 420,955.64 | 2,166,744.32 | 2,587,699.96 | (102.05) | 2,587,802.01 | 16.26756% |
| 1611 | Magazine Div Publisher | 351,980.83 | 192,152.87 | 544,133.70 | (2,470.47) | 546,604.17 | 64.68646% |
| 1621 | Administrative Accounts | 358,889.04 | 306,771.99 | 665,661.03 | 0.00 | 665,661.03 | 53.91468% |
| | TOTAL DIRECT EXPENSES | 2,172,764.72 | 7,064,085.73 | 9,236,850.45 | (4,450.97) | 9,241,301.41 | |
| | DIRECT EXPENSES: | | | | | | |
| 1521 | Editorial | | 872.49 | 872.49 | | 872.49 | |
| 1540 | Circulation Service Dir | | 826,801.41 | 826,801.41 | (737.48) | 827,538.89 | |
| 1570 | Program Planning | | 191,252.30 | 191,252.30 | | 191,252.30 | |
| 1581 | Advertising Sales Administration | 943,999.81 | 943,999.81 | 943,999.81 | (8,376.24) | 952,376.04 | |
| 1591 | Advertising Sales Promo/Research | 248,030.31 | 248,030.31 | 248,030.31 | 0.00 | 248,030.31 | |
| | TOTAL DIRECT EXPENSES | 1,192,030.12 | 1,018,926.20 | 2,210,956.32 | (9,113.71) | 2,220,070.03 | |
| | TOTAL EXPENSES | 3,364,794.83 | 8,083,011.93 | 11,447,806.76 | (13,564.68) | 11,461,371.44 | |
| | NET GAIN (LOSS) | (1,483,286.41) | 4,580,148.58 | 3,096,862.17 | 13,564.68 | 3,083,297.49 | |

BOY SCOUTS OF AMERICA
 Scouting Magazine
 22-1576300
 IRS FORM 990-T
 12/31/2010

EXHIBIT 3

| COST CTR # | ADVERTISING REVENUE/ EXPENSE Column F=D*A | READERSHIP REVENUE/ EXPENSE Column E= D-F | ALLOCABLE INCOME TOTAL REVENUE/EXPENSE Column D= B-C | LESS 50% OF MEALS & ENTERTAINMENT Column C | GROSS REVENUES/ EXPENSES Column B | ADVERTISING ALLOCATION Column A |
|----------------------------|--|--|--|---|--------------------------------------|------------------------------------|
| REVENUES: | | | | | | |
| 1622 | Earned Subscriptions | 2,061,023.00 | 2,061,023.00 | | 2,061,023.00 | |
| 1622 | Advertising Sales | 1,535,925.74 | 1,535,925.74 | | 1,535,925.74 | |
| 1622 | Single Copy Sales | 0.00 | 0.00 | | 0.00 | |
| 1622 | Insert Income | 0.00 | 0.00 | | 0.00 | |
| 1622 | Production Fees | 0.00 | 0.00 | | 0.00 | |
| TOTAL SALES | | | | | | |
| | 1,535,925.74 | 2,061,023.00 | 3,596,948.74 | 0.00 | 3,596,948.74 | |
| ALLOCATED EXPENSES: | | | | | | |
| 1532 | Magazine Design/Photo | 94,102.45 | 153,862.73 | (114.74) | 153,977.47 | 38.840% |
| 1552 | Distribution / Circulation Expense | 576,201.88 | 1,148,256.21 | 0.00 | 1,148,256.21 | 49.819% |
| 1562 | Customer Service | 249,492.50 | 249,492.50 | 0.00 | 249,492.50 | 0.000% |
| 1602 | Magazine Production | 642,692.40 | 1,050,837.80 | (54.95) | 1,050,892.75 | 38.840% |
| 1612 | Publishing Administration | 154,165.93 | 231,713.23 | (812.16) | 232,525.39 | 33.467% |
| 1622 | Scouting Administration | 274,330.02 | 448,544.84 | 0.00 | 448,544.84 | 38.840% |
| | 1,291,722.13 | 1,990,985.18 | 3,282,707.31 | (981.85) | 3,283,689.16 | |
| DIRECT EXPENSES: | | | | | | |
| 1522 | Scouting Magazine Editor | 801,563.12 | 801,563.12 | (2,037.33) | 803,600.44 | |
| 1582 | Advertising Sales Admin | 284,083.94 | 284,083.94 | (2,792.09) | 286,876.02 | |
| 1592 | Advertising Sales Promo/Resrch | 119,111.87 | 119,111.87 | 0.00 | 119,111.87 | |
| | 403,195.81 | 801,563.12 | 1,204,758.92 | (4,829.41) | 1,209,588.33 | |
| TOTAL EXPENSES | | | | | | |
| | 1,694,917.94 | 2,792,548.30 | 4,487,466.23 | (5,811.26) | 4,493,277.49 | |
| NET GAIN (LOSS) | | | | | | |
| | (158,992.20) | (731,525.30) | (890,517.49) | 5,811.26 | (896,328.75) | |

EXHIBIT 4

Boy Scouts of America

22-1576300

Net Operating Loss Deduction Amount Available for Future Years
2010 Form 990-T, Page 1, Line 31

| Year | Loss | Year Loss Expires |
|-------|------------|-------------------------|
| 1995 | 1,433,746 | 2010 |
| 1996 | 1,388,324 | 2011 |
| 1997 | 1,218,062 | 2012 |
| 1998 | 1,618,004 | 2018 |
| 1999 | 1,355,534 | 2019 |
| 2000 | 762,190 | 2020 |
| 2001 | 1,162,417 | 2021 |
| 2002 | 1,659,844 | 2022 |
| 2003 | 1,595,685 | 2023 |
| 2004 | 2,109,869 | 2024 |
| 2005 | 1,510,529 | 2025 |
| 2006 | 1,694,011 | 2026 |
| 2007 | 2,961,950 | 2027 |
| 2008 | 2,527,010 | 2028 |
| 2009 | 2,416,214 | 2029 |
| 2010 | 1,653,152 | 2030 |
| TOTAL | 27,066,541 | |

BOY SCOUTS OF AMERICA
22-1576300
FORM 990-T, PAGE 4, SCHEDULE I
PHILMONT SCOUT RANCH - CATTLE DEPARTMENT
STATEMENT OF INCOME AND EXPENSE
12/31/10

| | |
|--|---------------------------|
| INCOME: | |
| Cattle Sales - Gross | \$115,446 |
| Cattle Births | 3,440 |
| Cattle Growth | <u>720</u> |
| Total | 119,606 |
| Less: Inventory Value of Cattle Sales and Deaths | <u>(12,604)</u> |
| TOTAL INCOME | <u>107,002</u> |
| EXPENSES: | |
| Administrative: | |
| Salaries and Wages | 91,225 |
| Employee Benefits | 21,662 |
| Dues and Subscriptions | 395 |
| Travel | 1,277 |
| Miscellaneous | 978 |
| Program Supplies | 9,989 |
| Maintenance and Repairs | 632 |
| Feed | <u>31,289</u> |
| Total | <u>157,448</u> |
| General Expense: | |
| Management Service | 50,061 |
| Independent Contractors | 0 |
| Insurance | 13,167 |
| Taxes | <u>17,477</u> |
| Total | <u>80,705</u> |
| Depreciation | <u>0</u> |
| TOTAL EXPENSES | <u>238,153</u> |
| NET INCOME (LOSS) | <u><u>(\$131,151)</u></u> |

BOY SCOUTS OF AMERICA
22-1576300
FORM 990-T, PAGE 1, PART I
PHILMONT SCOUT RANCH - JEWELRY SALES
STATEMENT OF INCOME AND EXPENSE
12/31/2010

| | |
|----------------------------|------------------------|
| GROSS SALES | 94,241 |
| COST OF GOODS SOLD | <u>50,904</u> |
| GROSS PROFIT | <u>43,337</u> |
| DIRECT OPERATING EXPENSES: | |
| SALARIES AND WAGES | 22,323 |
| EMPLOYEE BENEFITS | 1,708 |
| SUPPLIES | 2,476 |
| TOTAL | <u>26,507</u> |
| NET INCOME (LOSS) | <u><u>\$16,830</u></u> |

Boy Scouts of America
22-1576300

2010 Sponsorship Unrelated Business Income Calculations

| Name | Total Cash and In-Kind Donations | 2% substantial return benefit limit | FMV of sponsorship benefits | Unrelated Business Gross Income | QSP | Cost Directly Related to Sponsorship | Unrelated Business Net Income |
|--|----------------------------------|-------------------------------------|-----------------------------|---------------------------------|------------|--------------------------------------|-------------------------------|
| AT&T | 6,807,500 | 136,150 | 103,986 | - | 6,807,500 | 123,524 | - |
| Bass Pro Shops | 30,002 | 600 | 14,176 | 14,176 | 15,825 | - | 14,176 |
| Cardiac Science | 70,000 | 1,400 | 1,400 | - | 70,000 | - | - |
| Dale Coyne Racing | 1,500,000 | 30,000 | 65,630 | 65,630 | 1,434,370 | 215,556 | - |
| DEY Pharma LP/ EpiPen (aka Mylan Pharmaceutical) | 250,000 | 5,000 | 700 | - | 250,000 | 2,675 | 66,386 |
| GMAC (Chevrolet) | 760,797 | 15,216 | 168,066 | 168,066 | 592,731 | 101,680 | 800 |
| Honest Tea | 119,958 | 2,399 | 3,475 | 3,475 | 116,483 | 2,675 | - |
| Keen Action Sports (Empire Paintball) | 25,000 | 500 | 2,775 | 2,775 | 22,225 | 2,675 | 100 |
| MacAuthority | 42,056 | 841 | - | - | 42,056 | - | - |
| National Crime & Punishment | - | - | - | - | - | - | - |
| Nestle USA | 46,050 | 921 | 6,175 | 6,175 | 39,875 | 2,675 | 3,500 |
| Remington Arms | 193,542 | 3,871 | 2,800 | - | 193,542 | 2,675 | - |
| Vector | - | - | - | - | - | - | - |
| mFunds Global Payment | 3,755 | 75 | - | - | 3,755 | 49,848 | - |
| DirectTV | 125,750 | 2,515 | 2,800 | 2,800 | 122,950 | 132,102 | - |
| Bug Bam | 221,450 | 4,429 | 20,050 | 20,050 | 201,400 | 1,564 | 18,486 |
| Accenture | 1,100,000 | 22,000 | - | - | 1,100,000 | - | - |
| Baker Curb Racing | - | - | - | - | - | 601 | - |
| Olin Corp (Winchester) | 92,601 | 1,852 | - | - | 92,601 | - | - |
| | 11,388,461 | 227,769 | 392,034 | 283,148 | 11,105,313 | 638,250 | 103,448 |

Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

▶ **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
 - If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).
- Do not complete Part II unless** you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension—check this box and complete Part I only

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| | | |
|--|--|--|
| Type or print | Name of exempt organization Boy Scouts of America | Employer identification number 22-1576300 |
| File by the due date for filing your return. See instructions. | Number, street, and room or suite no. If a P.O. box, see instructions. P. O. Box 152079 | |
| | City, town or post office, state, and ZIP code. For a foreign address, see instructions. Irving, Texas 75015-2079 | |

Enter the Return code for the return that this application is for (file a separate application for each return) 0 7

| Application Is For | Return Code | Application Is For | Return Code |
|--|-------------|--------------------------|-------------|
| Form 990 | 01 | Form 990-T (corporation) | 07 |
| Form 990-BL | 02 | Form 1041-A | 08 |
| Form 990-EZ | 03 | Form 4720 | 09 |
| Form 990-PF | 04 | Form 5227 | 10 |
| Form 990-T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | 11 |
| Form 990-T (trust other than above) | 06 | Form 8870 | 12 |

- The books are in the care of ▶ Stephanie Phillips, Controller
- Telephone No. ▶ 972-580-2300 FAX No. ▶ 972-580-2129
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ . If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

- 1** I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until November 15, 20 11, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
- ▶ calendar year 20 10 or
 - ▶ tax year beginning _____, 20 _____, and ending _____, 20 _____.
- 2** If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period

| | | | |
|--|-----------|----|---|
| 3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. | 3a | \$ | 0 |
| b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. | 3b | \$ | 0 |
| c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. | 3c | \$ | 0 |

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.